

Major Japanese Automakers

	TOYOTA		Honda		Nissan		Mitsubishi		Suzuki		Mazda		SUBARU	
		YoY%		YoY%		YoY%		YoY%		YoY%		YoY%		YoY%
Results FYE03/19														
Automobile production (thousands of units)	8,985	(+0.2)	3,847	(+0.3)	3,543	(-8.0)	1,441	(+13.4)	3,359	(+3.4)	1,179	(+1.0)	989	(-5.8)
Automobile sales (thousands of units)	8,976	(+0.1)	3,748	(+1.6)	3,973	(-8.2)	1,479	(+17.4)	3,532	(+2.8)	1,561	(-4.2)	1,000	(-6.3)
<i>(Japan)</i>	(2,226)		(643)		(575)		(251)		(215)		(215)		(135)	
<i>(North America)</i>	(2,745)		(1,954)		(1,849)		(186)		(287)		(287)		(717)	
<i>(Europe)</i>	(994)		(169)		(635)		(243)		(270)		(270)		(40)	
<i>(Asia)</i>	(1,684)		(734)		(341)		(540)		(247)		(247)		-	
<i>(Other)</i>	(1,327)		(248)		(572)		(259)		(542)		(542)		(108)	
Total sales (billion yen)	30,225	(+2.9)	15,888	(+3.4)	11,574	(-3.2)	2,514	(+14.7)	3,871	(+0.7)	3,564	(+2.6)	3,160	(-2.2)
<i>(Japan)</i>	(9,520)		(2,042)		(2,305)		(428)		(1,252)		(1,106)		(596)	
<i>(North America)</i>	(10,585)		(8,519)		(5,631)		(387)		-		(1,135)		(2,201)	
<i>(Europe)</i>	(3,055)		(660)		(1,576)		(514)		-		(699)		(100)	
<i>(Asia)</i>	(4,832)		(3,793)		(1,028)		(663)		(1,308)		-		(116)	
<i>(Other)</i>	(2,231)		(872)		(1,032)		(520)		(1,311)		(623)		(145)	
(Sales from automobile business) (billion yen)	(27,034)		(11,072)		(10,426)		(2,192)		(3,532)				(3,014)	
Operating profit (billion yen)	2,467	(+2.8)	726	(-12.9)	318	(-44.6)	111	(+13.9)	330	(+1.7)	83	(-43.3)	195	(-48.5)
Earnings from affiliates stated under equity method (billion yen)	360		228		218		17		5		30		377	
Net income attributable to controlling shareholders (billion yen)	1,882	(-24.5)	610	(-42.4)	319	(-57.3)	132	(+23.5)	200	(+11.9)	63	(-43.4)	147	(-32.9)
Comprehensive income (billion yen)	1,936		637		195		131		178		52		162	
Operating profit/ Sales	8.2%		4.6%		2.7%		4.4%		8.5%		2.3%		6.2%	
Net profit / Sales	6.4%		4.0%		1.7%		5.2%		4.6%		1.5%		5.1%	
Earning per share (yen)	657.1		345.9		81.5		89.2		395.2		100.7		192.7	
Dividend payout ratio	33.5%		54.1%		141.8%		54.3%		78.9%		34.7%		162.4%	
Depreciation & amortization (billion yen)	1,792		721		385		62		148		88		88	
Capital expenditure (billion yen)	1,465		426		422		123		268		119		113	
R&D expenses (billion yen)	1,048		820		523		124		158		134		102	
Cash flow from operating activities (billion yen)	3,766		721		1,450		146		383		146		174	
Cash flow from investing activities (billion yen)	-2,697		-577		-1,133		-144		-250		-131		-158	
Cash flow from financing activities (billion yen)	-5,408		22		-127		-74		-256		83		-96	
Cash and cash equivalents (billion yen)	3,706		2,494		1,359		489		473		701		702	
Total assets (billion yen)	51,936		20,419		18,952		2,010		3,401		2,871		2,982	
Stockholders' equity	19,348		8,267		5,302		945		1,482		1,218		1,627	
Stockholders' equity /Total assets (%)	37.3%		40.5%		28.0%		47.0%		43.6%		42.4%		54.6%	
Net assets (billion yen)	20,565		8,565		5,623		881		1,715		1,248		1,612	
Net assets / Total assets (%)	39.6%		41.9%		29.7%		43.8%		50.4%		43.5%		54.1%	
Interest-bearing debt (billion yen)	20,150		7,331		7,993		288		375		577		100	
Forecast FYE03/20														
Total sales (billion yen)	30,000	(+0.7)	15,900	(+0.1)	11,300	(-2.4)	2,580	(+2.6)	3,900	(+0.7)	3,700	(+3.8)	3,310	-
Operating profit (billion yen)	2,550	(+3.3)	790	(+8.7)	230	(-27.7)	90	(-19.5)	330	(+1.7)	110	(+32.5)	260	-
Net income (billion yen)	2,250	(+19.5)	680	(+11.4)	170	(-46.7)	65	(-51.1)	200	(+11.9)	80	(+26.0)	210	-
Accounting standard	USGAAP		IFRS		JPGAAP		JPGAAP		JPGAAP		JPGAAP		JPGAAP	
Number of employees (consolidated basis) 03/19	370,870		219,722		138,893		31,314		67,721		49,998		34,200	
Group	TOYOTA		HONDA		Nissan-Renault									